

# ADISHIAN LAW GROUP, PC | ADISHIAN CAPITAL

Chris Adishian, Owner



Adishian Law Group advises clients in two main areas: businesses and business owners with revenues of \$10 to \$200 million, and clients who are active in commercial real estate. Chris is rated "AV-Preeminent" by his peers, which designates attorneys who are ranked at the highest level of professional excellence for their legal expertise, communication skills and ethical standards. Adishian Capital provides property management and select brokerage services.

## HOW DID THE PANDEMIC IMPACT YOUR BUSINESS?

"2020 was a time of forced change and reflection. Our clients who navigated the pandemic most successfully marshaled the necessary resources—legal, financial, operational—to meet the challenges in front of them and also used the shutdowns to reflect upon their mission, goals and operations to be even better going forward."

## TELL US ABOUT SOME RECENT CLIENT SUCCESS STORIES.

"This year we closed our largest mergers and acquisitions transaction to date—a health care deal at a near \$180 million enterprise value. It was complex, with private equity and two national law firms. For another client, we served as borrower's counsel on a \$6 million term loan under the Federal Reserve's Main Street Lending Program. We also recently represented a serial entrepreneur in the sale of his ownership interest to his partner."

## WHAT IS THE MOST VALUABLE SKILL YOU OFFER CLIENTS?

"My core skill set is along the lines of an 'expert generalist.' When we look at a challenge or opportunity, we start with legal expertise. To that we bring multidisciplinary experience in math, finance, strategy, governance and negotiation."

## WHAT CAN OUR READERS LEARN FROM YOUR MOST SUCCESSFUL CLIENTS?

"They are committed to improving their decision-making process in business and life. They understand that the two great equalizers are time and decisions. Over time, the compounded results from a good decision process (and avoiding the compounded result of a bad decision process) dwarf any legal fees. Quite often, the best decision is deciding to not do something."

## THREE RECENT READS?

"*Buffettology*; *Thinking, Fast and Slow*; and *Range*."

## WHAT ARE YOUR FAVORITE PODCASTS?

"I enjoy listening to *The Knowledge Project* by Shane Parrish, *WTF* by Marc Maron and ESPN's *30 for 30*."